



chariotsforhope

Development Director

Chariots for Hope exists to honor God by loving, nurturing, and providing for vulnerable and orphaned children by leading and sustaining holistically healthy children's homes in Kenya. We seek to provide these children with opportunity and hope so that they develop into exemplary citizens, leaders, and followers of Jesus Christ.

Position Title: Development Director

Reports to: Chief Executive Officer

Salary Classification: Full time with benefits (40 Hours per week)

Overall Role: Reporting to and in partnership with the CEO, the Development Director will spearhead development efforts. A new position in the organization, the DD will have the opportunity to build the development and fundraising strategy to provide for the short and long-term needs of the organization. Candidates would be expected to work full time in the Chariots for Hope US Office in Dresher, PA.

Critical Skills: Communication
Management
Motivation
Networking
Teamwork

Principal Responsibilities:

1. Creating and implementing organizational fundraising strategy.
2. Serve as a part of the CFH Leadership Team, along with the CEO and International Director.
3. Supervising the Communications Manager.
4. Supporting the Communications Manager in developing and implementing strategies for Child Sponsorship Program.
5. Collaborating with the Communications manager to develop a digital fundraising strategy.
6. Providing regular progress reports to CEO and Board of Directors.
7. Generating development materials such as grant applications and case statements.
8. Managing the implementation of giving software (Givecloud) and CRM (DonorPerfect).
9. Maintain and grow relationships with major donors and partners.
10. Spearhead the strategy and implementation of fundraising events.
11. Set strategy and oversee implementation of fundraising communications.
12. Prepare and manage development budget.
13. Represent Chariots for Hope in speaking opportunities and public engagement.
14. Arrange for appropriate donor recognition.

Qualifications:

1. Be a mature Christian and faithful to the vision and mission of CFH.
2. Work efficiently while being detailed oriented.
3. Experience with CRM platforms.
4. Bachelor's degree in business, non-profit management, or related field.
5. Two-years experience in development.
6. Demonstrate excellence in organizational, managerial, and communication skills
7. Exhibit integrity in dealing with confidential donor, child, and financial information.
8. Work in collaboration with a diverse group of people across cultures.
9. Be a team player and flexible.

Application Process

Qualified candidates are encouraged to submit a cover letter and resume to CFH CEO Mark Wakeman, by email to wakeman@chariotsforhope.org Applications will be accepted until position is filled.